

# Game Theory

Thinking Strategically I: Dominance & Common Knowledge

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		B	
		B stays silent	B betrays
A	A stays silent	-1, -1	0, 0
	A betrays	0, -3	-2, -2

		Them	
		A	B
You	A	0, 0	2, -1
	B	-1, 2	1, 1

**Example:** The Prisoner's Dilemma

$$a > b > c > d$$

		2	
		l	r
1	U	b, b	d, a
	D	a, d	c, c

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For player 2, strategy r *strictly dominates* strategy l.

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Outcome  $\langle U, l \rangle$  *strictly Pareto-dominates* outcome  $\langle D, r \rangle$ .

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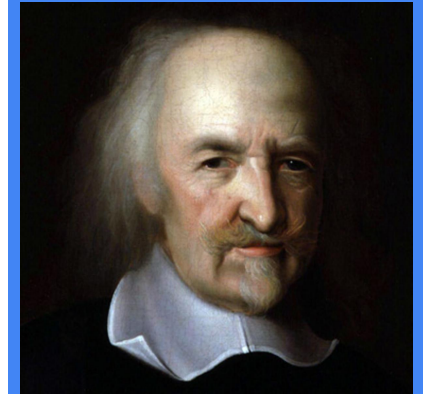
## Life Lesson:

Sometimes, acting **rationally** can result in a **bad outcome**.

**Example:** The Prisoner's Dilemma

## The Hobbesian State of Nature

What can the Prisoners' Dilemma teach us about Hobbes' view that the State of Nature = State of War?



## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	3rd / 3rd	1st / 4th
Relax	4th / 1st	2nd / 2nd

The State of Nature

## Hobbes on the State of Nature

Mutual Peace  
Mutual Aggression

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What if you don't? What should you do then?

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Prepare for violence	3rd / 3rd >	2nd / 4th
Relax	4th / 1st >	1st / 2nd

**Lesson:** Even if *you* most prefer **Mutual Peace**, if enough others prefer domination, it makes sense for you to prepare for violence too.

## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	?? / ??	?? / ??
Relax	?? / ??	?? / ??

How might the game change under the Sovereign?

## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	1 / 1	3 / 0
Relax	0 / 3	2 / 2

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## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	1 / 1	3 / 0
Relax	0 / 3	2 / 2

How might the game change under the Sovereign?  
Introduce laws against **violence** (backed up by **penalties**).

## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	? / ?	? / 0
Relax	0 / ?	2 / 2

How might the game change under the Sovereign?  
**Penalties** change the payoffs. (Suppose the penalty = -2.)

## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	-1 / -1	1 / 0
Relax	0 / 1	2 / 2

How might the game change under the Sovereign?  
**Penalties** change the payoffs. (Suppose the penalty = -2.)

## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	4th / 4th	2nd / 3rd
Relax	3rd / 2nd	1st / 1st

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Prepare for violence	4th / 4th	2nd / 3rd
Relax	3rd / 2nd	1st / 1st

How might the game change under the Sovereign?  
 Is this (still) a Prisoners' Dilemma?

## Hobbes on the State of Nature

Player 1 / Player 2	Prepare for violence	Relax
Prepare for violence	4th / 4th	2nd / 3rd
Relax	3rd / 2nd	1st / 1st

How might the game change under the Sovereign?  
 Is this (still) a Prisoners' Dilemma? **No!**

# Game Theory, in general

## Game Theory

		2	
		l	r
1	U	$b, b$	$d, a$
	D	$a, d$	$c, c$

## Game Theory

Players

		2	
		l	r
1	U	$b, b$	$d, a$
	D	$a, d$	$c, c$

## Game Theory

Players

Strategies

		2	
		l	r
1	U	$b, b$	$d, a$
	D	$a, d$	$c, c$



## Game Theory

Players

Strategies

Payoffs

		2	
		l	r
1	U	$b, b$	$d, a$
	D	$a, d$	$c, c$

## Payoffs

Assign numbers to the outcomes, which represent how the players *rank* them.

Rankings:

Complete

Transitive

'Preference' / 'Utility'

$$a > b > c > d$$

## Review: Strict Dominance

### (Strict) Dominance

One strategy (e.g., "ask for an **A**") *strictly dominates* another (e.g., "ask for a **B**") just in case the payoff from the former is greater than the payoff of the latter **no matter what the other players choose.**

# Test Your Understanding

## Game Theory

Example:

		2		
		l	c	r
1	U	5,0	12,2	0,1
	D	7,5	0,2	1,1

## Game Theory

Example:

		2		
		l	c	r
1	U	5,0	12,2	0,1
	D	7,5	0,2	1,1

Does Player 1 have a dominant strategy?

## Game Theory

Example:

		2		
		l	c	r
1	U	5,0	12,2	0,1
	D	7,5	0,2	1,1

Does Player 1 have a dominant strategy?  
Does Player 2 have a dominant strategy?

## Game Theory

Example:

		2		
		l	c	<del>r</del>
1	U	5,0	12,2	<del>0,1</del>
	D	7,5	0,2	<del>1,1</del>

Does Player 1 have a dominant strategy?  
Does Player 2 have a dominant strategy?

## Example: Hannibal's Invasion



## Game Theory

Example:

		2	
		n	s
1	N	1,0	0,2
	S	0,1	1,1

Player 1 chooses whether to defend North or South.  
Player 2 chooses whether to attack from the north or the south.

## Game Theory

Example:

		2	
		n	s
1	N	1,0	0,2
	S	0,1	1,1

If you were Player 1 what would you do?

## Game Theory

Example:

		2	
		n	s
1	N	1,0	0,2
	S	0,1	1,1

Does Player 1 have a dominant strategy?

## Game Theory

Example:

		2	
		n	s
1	N	1,0	0,2
	S	0,1	1,1

Does Player 1 have a dominant strategy?  
Does Player 2 have a dominant strategy?

## (Weak) Dominance

One strategy (e.g., "s") *weakly dominates* another (e.g., "n") just in case the payoff from the former is **always** as great as the payoff of the latter **no matter what the other players choose** and is sometimes greater.

## Game Theory

Example:

		2	
		n	s
1	N	1,0	0,2
	S	0,1	1,1

For Player 2, strategy s *weakly dominates* strategy n.

## Game Theory

Example:

		2	
		n	s
1	N	1,0 < 0,2	0,2
	S	0,1 = 1,1	1,1

For Player 2, strategy **s** *weakly dominates* strategy **n**.

## Game Theory

Example:

		2	
		n	s
1	N	1,0	0,2
	S	0,1	1,1

For Player 2, strategy **s** *weakly dominates* strategy **n**.  
So, what should Player 1 do?

## The Number Game

### The Number Game

Choose a number between 1 and 100.

The number that is closest to two-thirds of the average wins the prize.

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The number that is closest to two-thirds of the average wins the prize.

**Which number did you choose? Why?**

## The Number Game

Choose a number between 1 and 100.

The number that is closest to two-thirds of the average wins the prize.

**Average:** 24.25

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**Average:** 24.25

**Magic number:** 16.166...

## The Number Game

Choose a number between 1 and 100.

The number that is closest to two-thirds of the average wins the prize.

**Average:** 24.25

**Magic number:** 16.166...

**16 wins!**

## The Number Game

Choose a number between 1 and 100.

The number that is closest to two-thirds of the average wins the prize.

**How might you approach playing this game?**

## The Number Game

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1. If picked randomly, average will be 50
2.  $2/3$ rds of 50 = 33.3333

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What's wrong with this reasoning?

## The Number Game

**How might you approach playing this game?**

1. If picked randomly, average will be 50
2.  $2/3$ rd of 50 = 33.3333

What's wrong with this reasoning?

The numbers *weren't* picked at random!

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

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How might you approach playing this game?

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...Suppose everyone picked 100.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 100. Then, average = 100.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 100. Then, average = 100. So, Winning # = 66.66666



## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 100. Then, average = 100. So, Winning # = 66.66666  
So, picking 67 weakly dominates all higher numbers.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

But everyone else can work this out, too.  
So, no one will guess a number higher than 67.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 67. Then, average = 67. So, Winning # = 44.66666  
So, picking 45 weakly dominates remaining strategies.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 45. Then, average = 45. So, Winning # = 30  
So, picking 30 weakly dominates remaining strategies.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 30. Then, average = 30. So, Winning # = 20  
So, picking 20 weakly dominates remaining strategies.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...Suppose everyone picked 20. Then, average = 20. So, Winning # = 13.333  
So, picking 13 weakly dominates remaining strategies.

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...and so on and so forth...

## The Number Game

How might you approach playing this game?

Iteratively eliminate weakly dominated strategies!

...and so on and so forth...  
Until we reach 1.

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Iteratively eliminate weakly dominated strategies!

...and so on and so forth...

Until we reach 1.

So, is the rational solution to guess 1?

## The Number Game

So, is the rational solution to guess 1?

Not necessarily!

That argument made a strong assumption:  
*Common knowledge* of rationality.

## Common Knowledge

Some fact (call it " $p$ ") is *common knowledge* just in case  
(1) everyone knows that  $p$ , (2) everyone knows that everyone knows that  $p$ , (3) everyone knows that everyone knows that everyone knows that  $p$ , ...

**Questions?**